

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS  
REQUEST TO THE HEALTH COMMISSION**

*This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.*

**Vendor:** San Francisco AIDS Foundation **Division/Section:** BHS  
**Address:** 940 Howard Street **Deputy Director:** Hillary Kunins  
San Francisco, CA 94103 **DPH Administrator:** Emily Raganold  
**Contact:** Tyler TerMeer **Phone:** (415) 487-8008 **Program Administrator:** Rob Hoffman **Phone:** (628) 271-6765  
**Contract Analyst:** Ronny Bruning-Miles **Phone:** (628) 754-9433

Request for approval of a New Grant Agreement with San Francisco AIDS Foundation to perform Connection to Treatment Through Syringe Access and Disposal. The total proposed agreement amount is \$8,587,476 which includes a 12% contingency for the term of July 1, 2026 through December 31, 2027 (1 year and 6 months).

**Mark only one for each question below:**

1. **Vendor Type:**  For Profit  Non-Profit  Government Entity
2. **Is the Vendor a CMD Certified LBE?**  Yes  No
3. **Purchasing Authority:**  (RFP) 21-2025  Sole Source
4. **Does DPH have other existing agreements with this Vendor?**  Yes  No  
 If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. BHS has been doing business with San Francisco AIDS Foundation for over 30 years.

**AGREEMENT INFORMATION**

**Proposed Transaction**

July 1, 2026 to December 31, 2027

**FUNDING SOURCES:**

100% General Fund

**TOTAL DPH REVENUES<sup>2</sup>:**

12% Contingency Amount

**TOTAL AGREEMENT AMOUNT WITH CONTINGENCY:**

**ONE-TIME COSTS:**

**ANNUAL AMOUNT WITHOUT CONTINGENCY\*:**

*\*Ongoing years excludes one-time costs.*

|  | <b>Initial Year<sup>1</sup></b> | <b>All Ongoing Years<br/><i>exclude initial year</i></b> | <b>Total</b>              |
|--|---------------------------------|--|---------------------------|
|  | \$5,111,593                     | \$2,555,796  | \$7,667,389               |
| <b><u>TOTAL DPH REVENUES<sup>2</sup>:</u></b>          | \$5,111,593                     | \$2,555,796  | \$7,667,389               |
|  |                                 |  | \$920,087                 |
| <b><u>TOTAL AGREEMENT AMOUNT WITH CONTINGENCY:</u></b> |                                 |  | <b><u>\$8,587,476</u></b> |
| <b><u>ONE-TIME COSTS:</u></b>                          | <u>N/A</u>                      | <u>N/A</u>   | <u>N/A</u>                |
| <b><u>ANNUAL AMOUNT WITHOUT CONTINGENCY*:</u></b>      |                                 |  | <b><u>\$5,111,593</u></b> |

<sup>1</sup> In FY26-27, the annual amount may change based on an assumed CODB of 1.4 percent calculated against eligible baseline funding.  
<sup>2</sup> The proposed available funding for this contract is subject to change upon finalization of the City's FY26-27 and FY27-28 Budget and Appropriation Ordinance.

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**PROPOSED UNITS OF SERVICES**

| Mode(s) of Service & Unit of Service (UOS)/<br>Number of Contacts (NOC) Definition  | Number of Clients<br><input checked="" type="checkbox"/> Duplicated<br><input type="checkbox"/> Unduplicated | UOS = Hours   | Unit Cost       |
|---|--|---------------|-----------------|
| <b>Treatment Connections through Syringe Access and Disposal:</b><br><b>18,300 service hours at \$279.32/hour</b> (see table below for detailed information); <b>Cost Reimbursement</b><br><br><b>TOTAL</b> | <b>81,475</b>  | <b>18,300</b> | <b>\$279.32</b> |
| a. Treatment Connection & Supplies Service Hours (75 hours/week)  | 37,500   | 3,750         |                 |
| b. Proactive Treatment Readiness Counseling & Health Education (75 hours/week)  | 18,750   | 3,750         |                 |
| c. Drop-In Center (44 hours/week)   | 22,000   | 2,200         |                 |
| d. On-Site Registered Nurse (RN) Clinic (30 hours/week)   | 1,875  | 1,500         |                 |
| e. Daily Substance Use & Recovery Groups (10 hours/week)  | 750  | 500           |                 |
| f. HIV, HCV, STI Testing, Linkage, & care (30 hours/week)   | N/A  | 1500          |                 |
| g. On-Site Clinical Counseling (12 hours/week)  | 600  | 600           |                 |
| h. Medication Locker/Adherence (40 hours/week)  | N/A  | 2,000         |                 |
| i. Syringe Clean Up Hours (30 hours/week)   | N/A  | 1,500         |                 |
| j. Syringe Removal Hotline & Kiosk Maintenance (20 hours/week)  | N/A  | 1,000         |                 |

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## **Purpose of Agreement:**

Under this agreement, the San Francisco AIDS Foundation (SFAF) and subcontractors will provide a comprehensive set of services at locations across San Francisco aimed at assisting individuals with substance use disorders through the stages of change and into treatment and lasting recovery. This program will serve all San Francisco populations, with a focus on individuals at highest risk for overdose, HIV, and/or HCV, including residents of high-risk neighborhoods, Black/African Americans, and Transitional Age Youth (TAY).

Services include:

- (1) Treatment readiness counseling with immediate navigation to treatment services;
- (2) Provision of injection supplies, sharps containers, and related equipment to reduce medical risks associated with injection drug use and supplies that prevent the transmission of infectious disease (HIV, HCV)
- (3) Distribution of naloxone paired with training on how to respond to opioid overdoses.
- (4) Physical and behavioral health treatments embedded on-site and accessible without appointments, including HIV, HCV, STI testing, HCV treatment, wound care, medication storage lockers, and clinical counseling services;
- (5) Substance use/recovery groups and engagement activities to build rapport; and
- (6) Syringe litter clean up, public kiosks, and hotline, with immediate response to City and public requests for syringe litter removal.

San Francisco AIDS Foundation will subcontract with the following organizations to implement this program: Valiant Protection Agency, Inc., Homeless Youth Alliance, GLIDE, and Harm Reduction Therapy Center.

San Francisco AIDS Foundation was selected under RFP 21-2025. San Francisco AIDS Foundation was the highest ranked proposer. The RFP allows for an Agreement of up to five years which includes contract options which may or may not be exercised.

## **Monitoring Report/Program Review & Follow-up:**

This Agreement will receive annual monitoring through the DPH Business Office of Contract Compliance (BOCC), including for performance and fiscal stability.

## **Listing of Chief Executive Officer and Board of Directors:**

**Chief Executive Officer:** Tyler TerMeer

**Board of Directors:**

Manuel R. Apolonio

Rahul Awasthy

Sandeep Bhadra

Emanuel Campos

Colin Frankland

Chad Nico Hiu

Katrina Reid

Kenneth Katz

Jack Lindstrom

Jonathan Millard

Megan Minkiewicz

Joshua Nair

Quency L. Phillips

David Reyes