

**OEWD Request for Proposals (RFP) 234
Community Economic Development; Office of Small Business (OSB); and Workforce
Development Divisions
Grants Selection Information**

The Community Economic Development (CED) Division received proposals under the following Program Areas:

Area A: ScaleUp SF: Training Program for the Growth Small Businesses in San Francisco - 10 proposals received

APPLICANT	SCORE	SUB-AREA	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
SF NEW DEAL	232.17	A1. BUSINESS COACHING AND CLIENT INTAKE	1 OF 5	Y
RENAISSANCE ENTREPRENEURSHIP CENTER	225.71	A1. BUSINESS COACHING AND CLIENT INTAKE	2 OF 5	N
SF LGBT CENTER	223.75	A1. BUSINESS COACHING AND CLIENT INTAKE	3 OF 5	N
NEW COMMUNITY LEADERSHIP FOUNDATION	216.71	A1. BUSINESS COACHING AND CLIENT INTAKE	4 OF 5	N
SF STUDY CENTER	213.25	A1. BUSINESS COACHING AND CLIENT INTAKE	5 OF 5	N
SF LGBT CENTER	203.96	A2. BUSINESS STRATEGY DEVELOPMENT	1 OF 2	Y
SAN FRANCISCO HOUSING DEVELOPMENT CORPORATION	192.79	A2. BUSINESS STRATEGY DEVELOPMENT	2 OF 2	Y
NO APPLICANTS	N/A	A3. LOANS, FINANCIAL AND ACCOUNTING COACHING	N/A	N/A
RENAISSANCE ENTREPRENEURSHIP CENTER	217.00	A4. BUSINESS, BRANDING AND MARKETING DEVELOPMENT	1 OF 2	Y
KULTIVATE LABS	213.84	A4. BUSINESS, BRANDING AND MARKETING DEVELOPMENT	2 OF 2	N

KULTIVATE LABS	203.55	A5. DIGITAL PROMOTIONS AND WEB DEVELOPMENT	1 OF 1	Y
NO APPLICANTS	N/A	A6. LEGAL AND LEASING ASSISTANCE	N/A	N/A

Area B: Community Benefit District – Technical Support - 0 proposals received.

Area C: Citywide Business Outreach and Strengthening targeting Spanish language Businesses – 2 proposals received.

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
CLECHA	233.59	1 OF 2	Y
MAZU FOR GOOD LP	62.25	2 OF 2	N

Area D: Technical Assistance to Small Businesses in Low-Moderate Income Neighborhoods (18B) – 29 proposals received.

*Applicants were permitted to propose services for between one (1) and four (4) target neighborhoods under this program area; however, each applicant may receive an award for only one (1) neighborhood. ***

APPLICANT	SCORE	SUB-AREA	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
MISSION ECONOMIC DEVELOPMENT AGENCY	239.50	MISSION	1 OF 6	Y
SF STUDY CENTER	208.50	MISSION	2 OF 6	N
SFMADE	204.25	MISSION	3 OF 6	N
SF LGBT CENTER	194.84	MISSION	4 OF 6	N
WU YEE CHILDREN'S SERVICES	182.34	MISSION	5 OF 6	N
LAWYERS' COMMITTEE FOR CIVIL RIGHTS OF THE SF BAY AREA	171.17	MISSION	6 OF 6	N
ASIAN, INC.	222.25	CHINATOWN	1 OF 2	Y
SELF-HELP FOR THE ELDERLY	204.63	CHINATOWN	2 OF 2	Y

ASIAN, INC.	219.63	SOMA	1 OF 7	N
KULTIVATE LABS	216.34	SOMA	2 OF 7	Y
RENAISSANCE ENTREPRENEURSHIP CENTER	215.17	SOMA	3 OF 7	Y
MAIN STREET LAUNCH	210.88	SOMA	4 OF 7	N
SF LGBT CENTER	209.42	SOMA	5 OF 7	N
SOMARTS	201.54	SOMA	6 OF 7	N
MID-MARKET FOUNDATION	171.25	SOMA	7 OF 7	N
SAN FRANCISCO HOUSING DEVELOPMENT CORPORATION	235.67	WESTERN ADDITION	1 OF 2	Y
ASIAN, INC.	208.75	WESTERN ADDITION	2 OF 2	N
SF LGBT CENTER	217.21	TENDERLOIN	1 OF 4	Y
SF NEW DEAL	214.71	TENDERLOIN	2 OF 4	N
NEW COMMUNITY LEADERSHIP FOUNDATION	201.67	TENDERLOIN	3 OF 4	N
LA COCINA	177.50	TENDERLOIN	4 OF 4	N
ASIAN, INC.	220.96	EXCELSIOR	1 OF 4	N
CHILDREN'S COUNCIL OF SF	212.00	EXCELSIOR	2 OF 4	Y
CLECHA	210.50	EXCELSIOR	3 OF 4	Y
EXCELSIOR ACTION GROUP	170.88	EXCELSIOR	4 OF 4	N
EN2ACTION	214.71	BAYVIEW	1 OF 4	Y
RENAISSANCE ENTREPRENEURSHIP CENTER	208.09	BAYVIEW	2 OF 4	N
SF AFRICAN AMERICAN ART CULTURAL DISTRICT	199.50	BAYVIEW	3 OF 4	N
EMERALD CITIES COLLABORATIVE	181.21	BAYVIEW	4 OF 4	N

Area E: Small Business and Commercial Property Owner Legal Support Services – 1
proposal received.

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
LAWYERS' COMMITTEE FOR CIVIL RIGHTS OF THE SAN FRANCISCO BAY AREA	212.46	1 OF 1	Y

Area F: Citywide Business Outreach and Strengthening targeting Chinese language Businesses – 2 proposals received.

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
SELF-HELP FOR THE ELDERLY	222.92	1 OF 2	Y
NORTHEAST COMMUNITY FEDERAL CREDIT UNION	209.96	2 OF 2	N

Area G: Mission Street Food Incubator & Kitchen Capacity Program – 2 proposals received.

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
CLECHA	137.75	1 OF 2	Y
LA COCINA	121.75	2 OF 2	N

The **Workforce Development (WD) Division** received proposals under the following Program Areas:

Program Area H, Public Safety Academy - 8 proposals received

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
DUSTY'S FISHING WELL	94.00	1 OF 8	Y
SAN FRANCISCO COMMUNITY CLINIC CONSORTIUM	91.79	2 OF 8	Y
CENTERS FOR EQUITY AND SUCCESS	82.08	3 OF 8	Y
PRC	80.25	4 OF 8	Y
FIVE KEYS SCHOOLS & PROGRAMS	78.71	5 OF 8	N
SF BLACK WALL STREET	74.34	6 OF 8	N
HOMELESS CHILDREN'S NETWORK	61.96	7 OF 8	N
MAFH MANUFACTURING, LOGISTICS AND DEFENSE INC.	34.50	8 OF 8	N

Program Area I, Industries of Opportunity – Arts and Entertainment Fund – 12 proposals received

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
BAY AREA VIDEO COALITION (BAVC MEDIA)	91.83	1 OF 12 (TIE)	N
SAN FRANCISCO BAY AREA THEATRE COMPANY	91.83	1 OF 12 (TIE)	Y
KULTIVATE LABS	87.09	3 OF 12	N
COMMUNITY MUSIC CENTER	87.04	4 OF 12	N
PUSH DANCE COMPANY	86.88	5 OF 12	N
WOMEN'S AUDIO MISSION	86.63	6 OF 12	N
KULTIVATE LABS	85.63	7 OF 12	N
BAYVIEW OPERA HOUSE INC.	85.58	8 OF 12	N
NEW COMMUNITY LEADERSHIP FOUNDATION	85.29	9 OF 12	N
WESTSIDE COMMUNITY MENTAL HEALTH CENTER	85.08	10 OF 12	N
AFRICAN-AMERICAN SHAKESPEARE COMPANY	83.92	11 OF 12	N

SAN FRANCISCO HIP-HOP	70.25	12 OF 12	N
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Program Area J, Industries of Opportunity – Education – 3 proposals received

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
YOUNG COMMUNITY DEVELOPERS	83.75	1 OF 3	Y
RENAISSANCE PARENTS OF SUCCESS	76.00	2 OF 3	N
ARTS, MEDIA, ENTERTAINMENT INSTITUTE	69.63	3 OF 3	N

Program Area K, Industries of Opportunity – Urban Agriculture – 2 proposals received

APPLICANT	SCORE	RANKING WITHIN PROGRAM AREA	AWARD? (Y/N)
LITERACY FOR ENVIRONMENTAL JUSTICE	86.09	1 OF 2	Y
CENTERS FOR EQUITY AND SUCCESS	86.00	2 OF 2	N

The **Office of Small Business (OSB)** solicited proposals for the following Program Area and no proposals were received:

Program Area L, Manufacture of Legacy Business Brushed-Aluminum Plaques – 0 proposals received