

OEWD Request for Proposals (RFP) 234
Community Economic Development; Office of Small Business (OSB); and Workforce
Development Divisions
Grants Selection Information

The Community Economic Development (CED) Division received proposals under the following Program Areas:

Area A: ScaleUp SF: Training Program for the Growth Small Businesses in San Francisco - 10 proposals received

| APPLICANT | SCORE | SUB-AREA | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|---|--------|--|--------------------------------------|-----------------|
| SF NEW DEAL | 232.17 | A1. BUSINESS COACHING AND CLIENT INTAKE | 1 OF 5 | Y |
| RENAISSANCE ENTREPRENEURSHIP CENTER | 225.71 | A1. BUSINESS COACHING AND CLIENT INTAKE | 2 OF 5 | N |
| SF LGBT CENTER | 223.75 | A1. BUSINESS COACHING AND CLIENT INTAKE | 3 OF 5 | N |
| NEW COMMUNITY LEADERSHIP FOUNDATION | 216.71 | A1. BUSINESS COACHING AND CLIENT INTAKE | 4 OF 5 | N |
| SF STUDY CENTER | 213.25 | A1. BUSINESS COACHING AND CLIENT INTAKE | 5 OF 5 | N |
| SF LGBT CENTER | 203.96 | A2. BUSINESS STRATEGY DEVELOPMENT | 1 OF 2 | Y |
| SAN FRANCISCO HOUSING DEVELOPMENT CORPORATION | 192.79 | A2. BUSINESS STRATEGY DEVELOPMENT | 2 OF 2 | Y |
| NO APPLICANTS | N/A | A3. LOANS, FINANCIAL AND ACCOUNTING COACHING | N/A | N/A |
| RENAISSANCE ENTREPRENEURSHIP CENTER | 217.00 | A4. BUSINESS, BRANDING AND MARKETING DEVELOPMENT | 1 OF 2 | Y |
| KULTIVATE LABS | 213.84 | A4. BUSINESS, BRANDING AND MARKETING DEVELOPMENT | 2 OF 2 | N |

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| KULTIVATE LABS | 203.55 | A5. DIGITAL PROMOTIONS AND WEB DEVELOPMENT | 1 OF 1 | Y |
| NO APPLICANTS | N/A | A6. LEGAL AND LEASING ASSISTANCE | N/A | N/A |

Area B: Community Benefit District – Technical Support - 0 proposals received.

Area C: Citywide Business Outreach and Strengthening targeting Spanish language Businesses – 2 proposals received.

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|------------------|--------|-----------------------------|--------------|
| CLECHA | 233.59 | 1 OF 2 | Y |
| MAZU FOR GOOD LP | 62.25 | 2 OF 2 | N |

Area D: Technical Assistance to Small Businesses in Low-Moderate Income Neighborhoods (18B) – 29 proposals received.

*Applicants were permitted to propose services for between one (1) and four (4) target neighborhoods under this program area; however, each applicant may receive an award for only one (1) neighborhood.***

| APPLICANT | SCORE | SUB-AREA | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|--|--------|-----------|-----------------------------|--------------|
| MISSION ECONOMIC DEVELOPMENT AGENCY | 239.50 | MISSION | 1 OF 6 | Y |
| SF STUDY CENTER | 208.50 | MISSION | 2 OF 6 | N |
| SFMADE | 204.25 | MISSION | 3 OF 6 | N |
| SF LGBT CENTER | 194.84 | MISSION | 4 OF 6 | N |
| WU YEE CHILDREN'S SERVICES | 182.34 | MISSION | 5 OF 6 | N |
| LAWYERS' COMMITTEE FOR CIVIL RIGHTS OF THE SF BAY AREA | 171.17 | MISSION | 6 OF 6 | N |
| ASIAN, INC. | 222.25 | CHINATOWN | 1 OF 2 | Y |
| SELF-HELP FOR THE ELDERLY | 204.63 | CHINATOWN | 2 OF 2 | Y |

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|---|--------|------------------|--------|---|
| ASIAN, INC. | 219.63 | SOMA | 1 OF 7 | N |
| KULTIVATE LABS | 216.34 | SOMA | 2 OF 7 | Y |
| RENAISSANCE ENTREPRENEURSHIP CENTER | 215.17 | SOMA | 3 OF 7 | Y |
| MAIN STREET LAUNCH | 210.88 | SOMA | 4 OF 7 | N |
| SF LGBT CENTER | 209.42 | SOMA | 5 OF 7 | N |
| SOMARTS | 201.54 | SOMA | 6 OF 7 | N |
| MID-MARKET FOUNDATION | 171.25 | SOMA | 7 OF 7 | N |
| SAN FRANCISCO HOUSING DEVELOPMENT CORPORATION | 235.67 | WESTERN ADDITION | 1 OF 2 | Y |
| ASIAN, INC. | 208.75 | WESTERN ADDITION | 2 OF 2 | N |
| SF LGBT CENTER | 217.21 | TENDERLOIN | 1 OF 4 | Y |
| SF NEW DEAL | 214.71 | TENDERLOIN | 2 OF 4 | N |
| NEW COMMUNITY LEADERSHIP FOUNDATION | 201.67 | TENDERLOIN | 3 OF 4 | N |
| LA COCINA | 177.50 | TENDERLOIN | 4 OF 4 | N |
| ASIAN, INC. | 220.96 | EXCELSIOR | 1 OF 4 | N |
| CHILDREN'S COUNCIL OF SF | 212.00 | EXCELSIOR | 2 OF 4 | Y |
| CLECHA | 210.50 | EXCELSIOR | 3 OF 4 | Y |
| EXCELSIOR ACTION GROUP | 170.88 | EXCELSIOR | 4 OF 4 | N |
| EN2ACTION | 214.71 | BAYVIEW | 1 OF 4 | Y |
| RENAISSANCE ENTREPRENEURSHIP CENTER | 208.09 | BAYVIEW | 2 OF 4 | N |
| SF AFRICAN AMERICAN ART CULTURAL DISTRICT | 199.50 | BAYVIEW | 3 OF 4 | N |
| EMERALD CITIES COLLABORATIVE | 181.21 | BAYVIEW | 4 OF 4 | N |

Area E: Small Business and Commercial Property Owner Legal Support Services – 1 proposal received.

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|---|--------|-----------------------------|--------------|
| LAWYERS' COMMITTEE FOR CIVIL RIGHTS OF THE SAN FRANCISCO BAY AREA | 212.46 | 1 OF 1 | Y |

Area F: Citywide Business Outreach and Strengthening targeting Chinese language Businesses – 2 proposals received.

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|--|--------|-----------------------------|--------------|
| SELF-HELP FOR THE ELDERLY | 222.92 | 1 OF 2 | Y |
| NORTHEAST COMMUNITY FEDERAL CREDIT UNION | 209.96 | 2 OF 2 | N |

Area G: Mission Street Food Incubator & Kitchen Capacity Program – 2 proposals received.

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|-----------|--------|-----------------------------|--------------|
| CLECHA | 137.75 | 1 OF 2 | Y |
| LA COCINA | 121.75 | 2 OF 2 | N |

The **Workforce Development (WD) Division** received proposals under the following Program Areas:

Program Area H, Public Safety Academy - 8 proposals received

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|--|-------|-----------------------------|--------------|
| DUSTY'S FISHING WELL | 94.00 | 1 OF 8 | Y |
| SAN FRANCISCO COMMUNITY CLINIC CONSORTIUM | 91.79 | 2 OF 8 | Y |
| CENTERS FOR EQUITY AND SUCCESS | 82.08 | 3 OF 8 | Y |
| PRC | 80.25 | 4 OF 8 | Y |
| FIVE KEYS SCHOOLS & PROGRAMS | 78.71 | 5 OF 8 | N |
| SF BLACK WALL STREET | 74.34 | 6 OF 8 | N |
| HOMELESS CHILDREN'S NETWORK | 61.96 | 7 OF 8 | N |
| MAFH MANUFACTURING, LOGISTICS AND DEFENSE INC. | 34.50 | 8 OF 8 | N |

Program Area I, Industries of Opportunity – Arts and Entertainment Fund – 12 proposals received

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|---|-------|-----------------------------|--------------|
| BAY AREA VIDEO COALITION (BAVC MEDIA) | 91.83 | 1 OF 12 (TIE) | N |
| SAN FRANCISCO BAY AREA THEATRE COMPANY | 91.83 | 1 OF 12 (TIE) | Y |
| KULTIVATE LABS | 87.09 | 3 OF 12 | N |
| COMMUNITY MUSIC CENTER | 87.04 | 4 OF 12 | N |
| PUSH DANCE COMPANY | 86.88 | 5 OF 12 | N |
| WOMEN'S AUDIO MISSION | 86.63 | 6 OF 12 | N |
| KULTIVATE LABS | 85.63 | 7 OF 12 | N |
| BAYVIEW OPERA HOUSE INC. | 85.58 | 8 OF 12 | N |
| NEW COMMUNITY LEADERSHIP FOUNDATION | 85.29 | 9 OF 12 | N |
| WESTSIDE COMMUNITY MENTAL HEALTH CENTER | 85.08 | 10 OF 12 | N |
| AFRICAN-AMERICAN SHAKESPEARE COMPANY | 83.92 | 11 OF 12 | N |

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| SAN FRANCISCO HIP-HOP | 70.25 | 12 OF 12 | N |
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Program Area J, Industries of Opportunity – Education – 3 proposals received

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|--------------------------------------|-------|-----------------------------------|-----------------|
| YOUNG COMMUNITY DEVELOPERS | 83.75 | 1 OF 3 | Y |
| RENAISSANCE PARENTS OF SUCCESS | 76.00 | 2 OF 3 | N |
| ARTS, MEDIA, ENTERTAINMENT INSTITUTE | 69.63 | 3 OF 3 | N |

Program Area K, Industries of Opportunity – Urban Agriculture – 2 proposals received

| APPLICANT | SCORE | RANKING WITHIN PROGRAM AREA | AWARD? (Y/N) |
|------------------------------------|-------|-----------------------------------|-----------------|
| LITERACY FOR ENVIRONMENTAL JUSTICE | 86.09 | 1 OF 2 | Y |
| CENTERS FOR EQUITY AND SUCCESS | 86.00 | 2 OF 2 | N |

The **Office of Small Business (OSB)** solicited proposals for the following Program Area and no proposals were received:

Program Area L, Manufacture of Legacy Business Brushed-Aluminum Plaques – 0 proposals received