

Potrero Bus Yard Modernization

April 2, 2026

PREPARED FOR SF LBEAC MEETING





WEBCOR
By the Numbers

FOUNDED IN
1971



100 MILLION+
SQUARE FEET CONSTRUCTED



#9
BEST PLACE TO WORK



1.3 B
2023 ANNUAL REVENUE



\$5.5 B
BONDING CAPACITY



0.81
SAFETY EMR



600 SALARIED STAFF
550 UNION STAFF



PROJECT STAKEHOLDERS



SFMTA



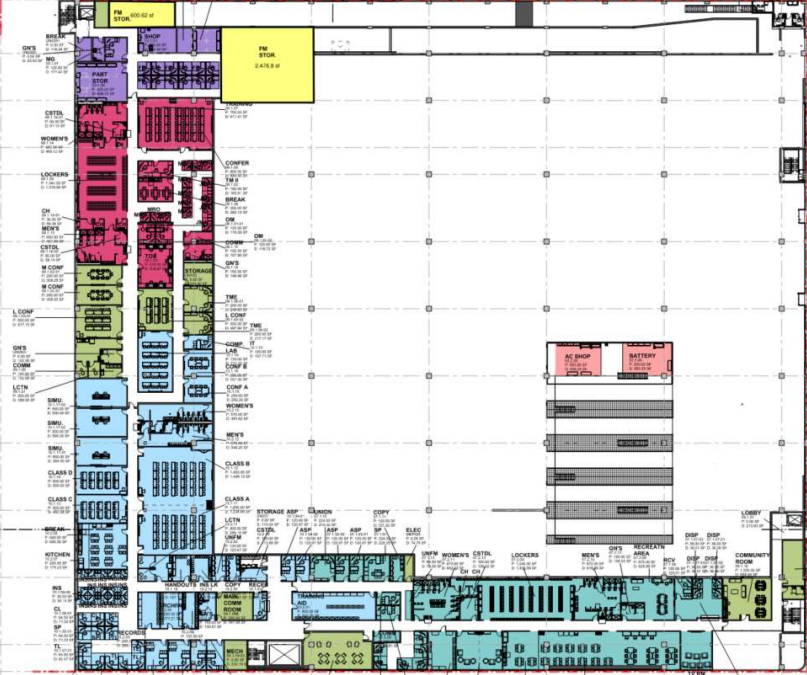
Potrero Neighborhood Collective



Webcor

Project Information

- Demolition and rebuild of the 100+ year old transit facility at 2500 Mariposa Street
- Includes maintenance, storage and training space
- Basement level
- Level 1 – Maintenance
- Level 2 – Offices / Training
- Levels 3 and 4 – Bus parking (L4 is open air)
- Site work



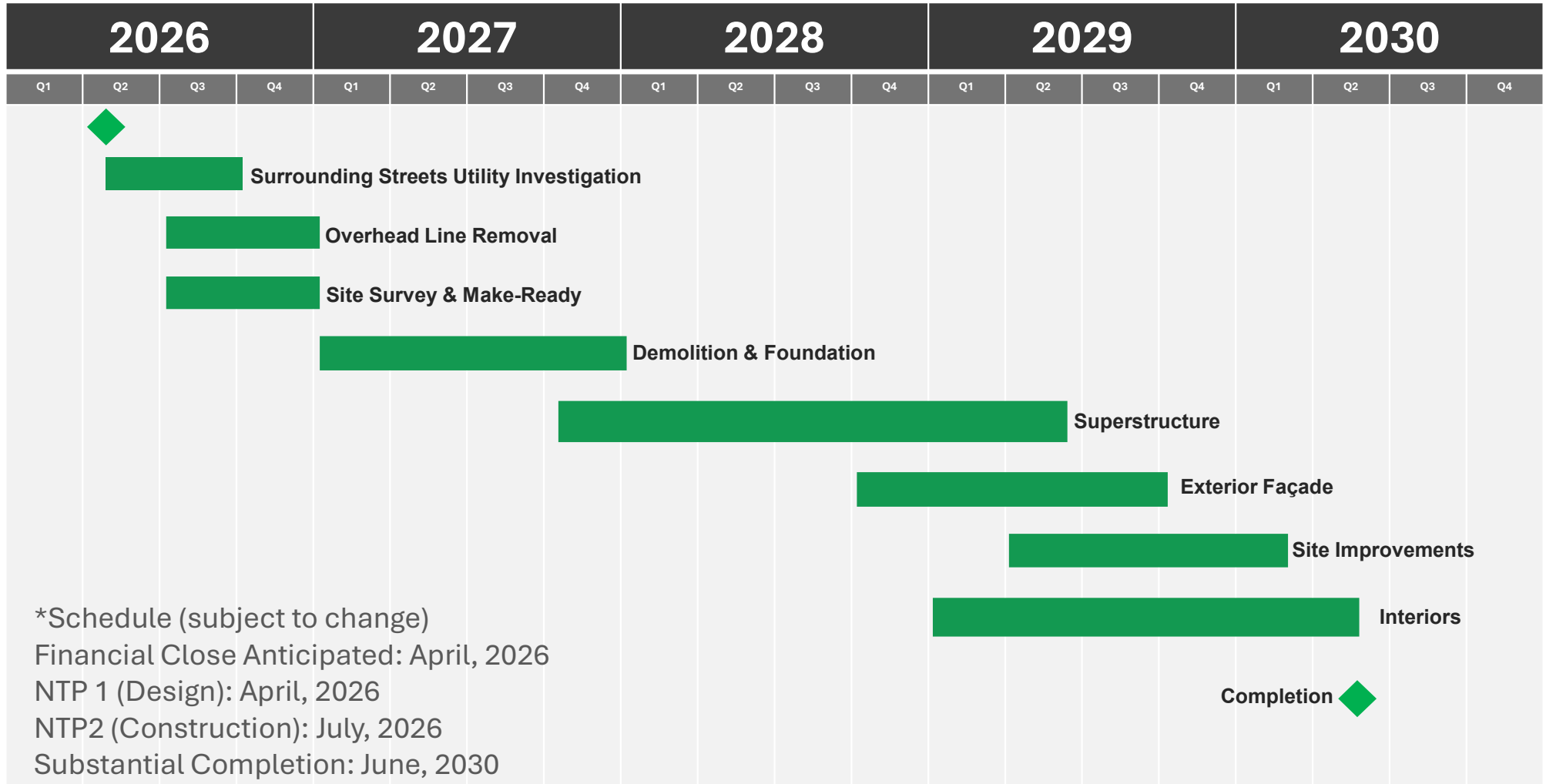
Hampshire Street

Mariposa Street



BUILDING SOLUTIONS. BETTERING LIVES.

Project Schedule



Contract Information

- Contract type: P3
 - Stipulated Sum
 - Design/Build
- Project Labor Agreement
- Prevailing Wage
- LEED Gold
- Insurance
 - CCIP for GL/WC



SBE Participation Plan

SBE Goals & OEPP:

- **Design & Engineering – 25% SBE**
- **Construction – 20% SBE**
- SF certified LBEs considered SBEs
- Set-asides as illustrated
- Open Ended Performance Plan
- Outreach & matchmaking
- SBE Liaisons – Contigo & IRML

SBE Set-Aside Table		
Construction Categories	Clarifications	Set-aside %
Structural Concrete Contractor		10%
Site Concrete within Sidewalks		10%
Earthwork & Paving	Includes subbase and paving scopes. Excludes shoring, dewatering and mass excavation.	100%
Drywall (Framing and Hanging)		30%
Electrical		10%
Drywall Insulation/Acoustical		100%
Landscape	Trees, import soil and soil testing, irrigation. Does not include hardscape or site furnishings	100%
Traffic Control	Includes principal pedestrian control of the walking public during construction and traffic control of trucks (Hauling Export& Import) entering & exiting the Site Traffic Control during Utility Tie-ins with Power, Water, Sewer, Joint Trench.	100%
Trucking and Hauling	Includes off-haul of on-site soil only.	75%
Construction Clean-up	Includes Office cleaning and interior final clean .	100%

DB SBE LIAISONS

Design Builder Liaisons

contigo.

Contigo Communications

IRML

IRML Consulting

Contact: hello@contigo-partners.com

LD SBE LIAISONS

Lead Developer SBE Liaisons



Rosales Business Partners, LLC



Yerba Buena Advisors, LLC

SBE Matchmaking Event January 29, 2026

- Matchmaking with primes for 2nd tier opportunities (Wave 1):
 - Design Team - Arcadis
 - Demolition/Abatement - Ferma
 - Shoring & Dewatering - Malcolm
 - Mass Excavation – Pacific States
 - Façade Systems - AGA
 - Fire Protection – Allied Fire
 - Plumbing – JW McClenahan
 - Mechanical - CMI
 - Electrical / Low Voltage - REI
 - Wet Utilities - Fontenoy
 - Dry Utilities - Phoenix
 - Concrete – Webcor Concrete
 - Drywall – Webcor Drywall
 - Carpentry – Webcor Carpentry



Project Procurement

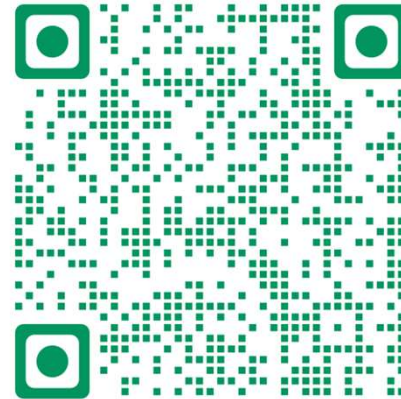
*Schedule (subject to change)

- Future Bid Opportunities
 - Wave 2 – Anticipated Q2, 2027
 - Elevators
 - Stairs
 - Waterproofing
 - Signage
 - CMU
 - Misc. Metals
 - Landscaping
 - Wave 3 – Anticipated Q3, 2027
 - Finishes
 - Site work



PROJECT PROCUREMENT

- [Webcor.com/subcontractors](https://www.webcor.com/subcontractors)
 - Required for all prime-tier subs
 - Quick process
 - Support provided
 - Required Docs:
 - Contractor's License
 - DIR Registration
 - Small/Diverse Business Certificates
 - W9
 - Illness Injury Prevention Plan
 - COVID Plan
 - EMR Letter from your insurance carrier
 - OSHA 300 & 300 A Logs – Last 3 years
 - Insurance Certificate
 - **Financials needed for contracts over \$100K**
- Tech Assistance: prequal@webcor.com



THANKS | Q&A

Contact SBE Liaisons: hello@contigo-partners.com

Join the project's SBE Interest List →

