



# San Francisco Office of Cannabis

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## OOC Overview – DATE



**Office of Cannabis**  
City and County of  
San Francisco



# Presentation Outline

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- Office of Cannabis Overview
- Permitting
- Compliance and Enforcement
- Grantmaking
- Cannabis Economy
- Q&A





# The Office of Cannabis

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## Overview & History

**Office of Cannabis**  
City and County of  
San Francisco

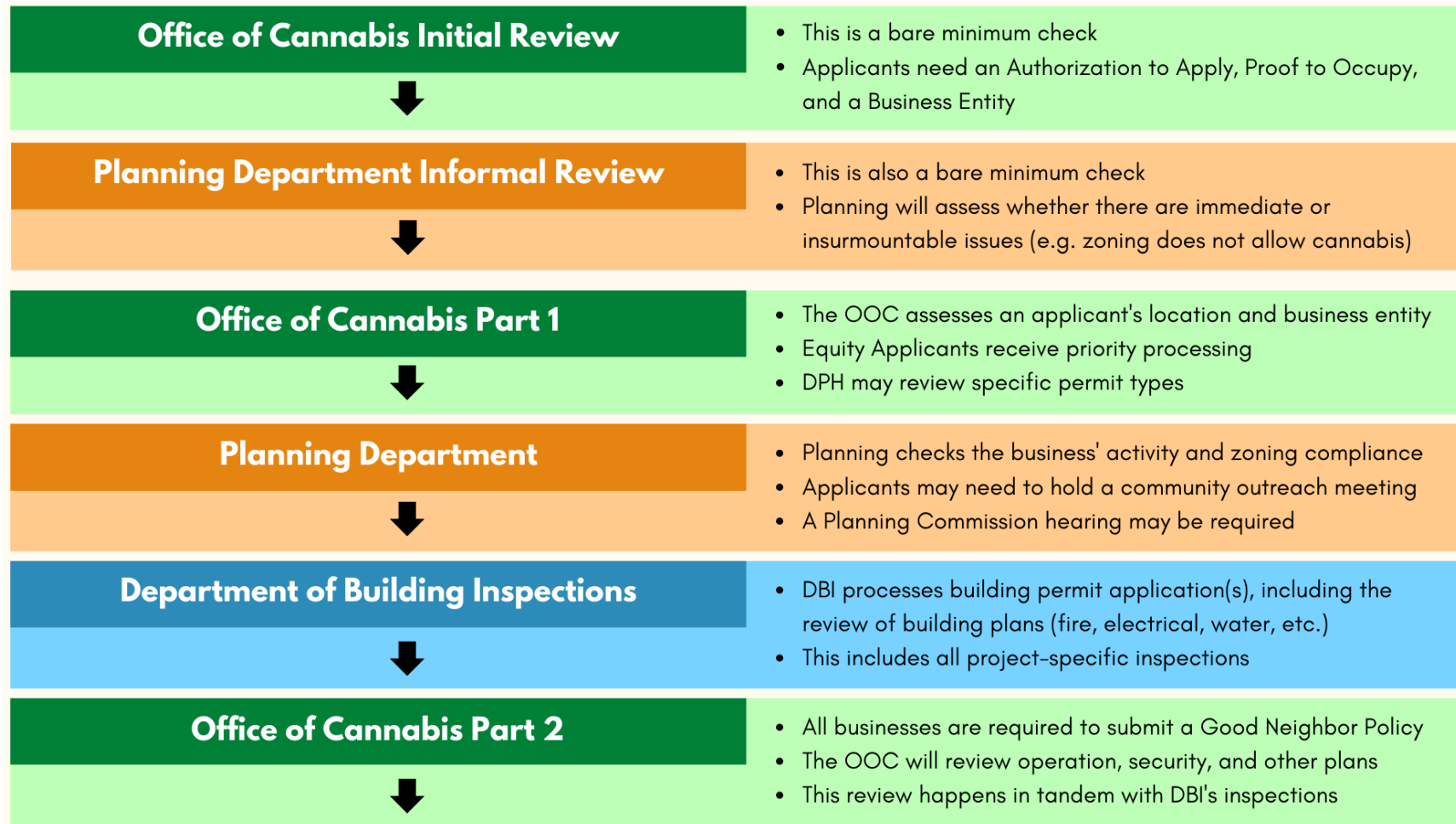




# Overview

- The OOC is the regulatory body for commercial cannabis within the City and County of San Francisco
- The OOC has 9 core functions:
  - **Permitting (Businesses & Events)**
  - Equity Verification & Administration
  - **Compliance & Enforcement**
  - Rulemaking
  - **Grant Application & Disbursement**
  - Community Outreach
  - Collaboration between City Partners
  - Limiting Youth Access & Exposure
  - Cannabis Oversight Committee Support

# Permitting





# Compliance and Enforcement

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- Compliance Inspections
  - Pre- and Post- Permit Issuance
- Enforcing Good Neighbor Policies (GNPs)
  - Cleanliness, anti-consumption regulations, security guards
- Enforcement Inspections
  - Investigating illicit business activities
- Processing Permit Amendments
  - Ownership changes, changes to business structure, business expansions

# Overview: Equity Grant Rounds

**\$13,900,000** to Equity Businesses over 5 years

## Grant Funding Cycles

Cycle 1 (2021)	Cycle 2 (2022)	Cycle 3 (2023)	Cycle 4 (2024)	Cycle 5 (2025)
Completed	Completed	Completed	Completed	In-Progress
\$5.2 million to ~50 Equity Businesses	\$1.8 million to ~30 Equity Businesses	\$4 million to ~50 Equity Businesses	\$1.3 million to ~23 Equity Businesses	\$1.6 million to ~42 Equity Businesses
Grants from \$50,000 - \$150,000	Grants up to \$66,450 per eligible business	Grants up to \$87,548 per eligible business	Grants up to \$59,166 per eligible business	Grants up to \$38,886 per eligible business
99% Utilization Rate	96% Utilization Rate	96% Utilization Rate	99% Utilization Rate	Grant Underway

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# The Current Market

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## Cannabis Economy

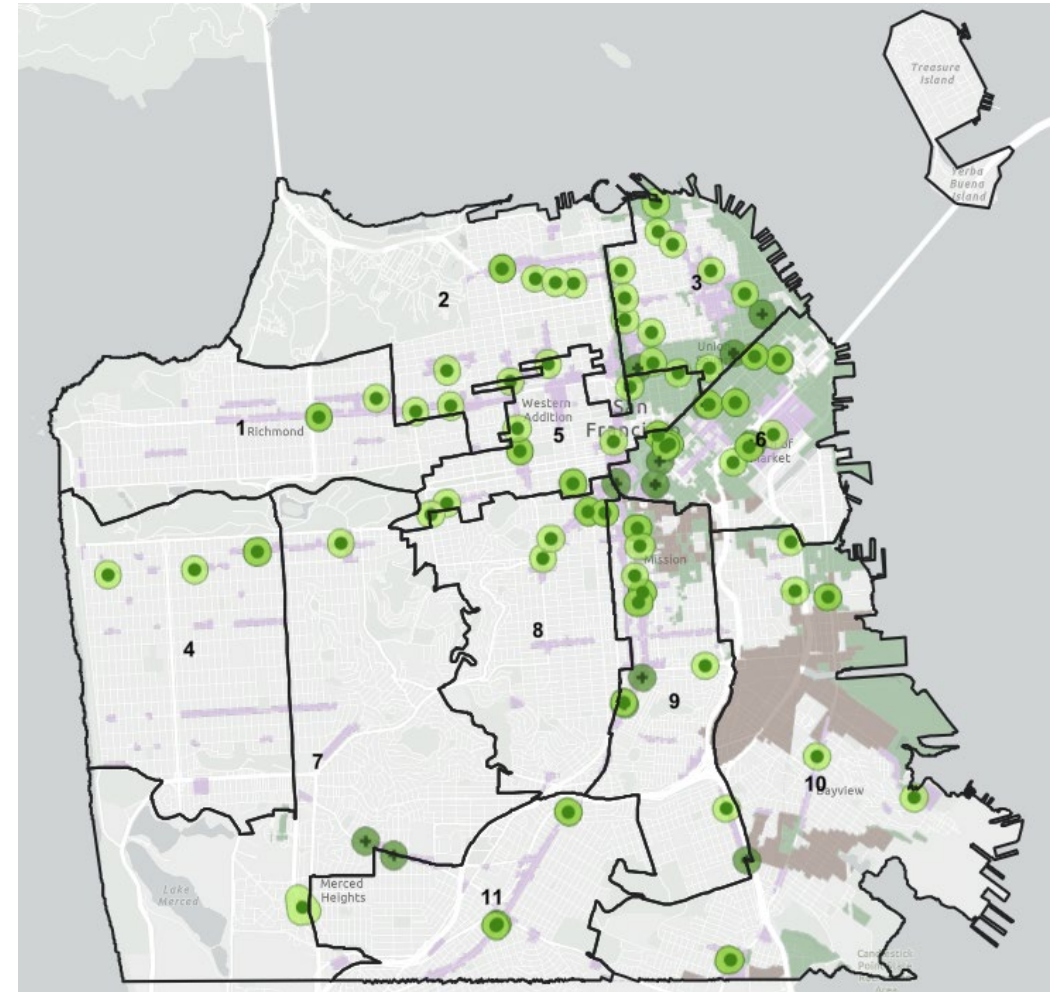
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# Cannabis Economy

- Total Taxable Sales in SF (2024):  
\$190,866,522
  - Over 100 permitted businesses
  - Retail: Majority adjacent to Market
  - Supply-Side: Majority in Bayview





# Challenges in the Market

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- Statewide spending downturn
  - There has been a decrease in revenue in almost every jurisdiction from 2023 to 2024
- State Excise Tax
  - The current State Excise Tax on cannabis is 19% of gross receipts (higher than comparable industries)
- Federal Scheduling
  - Federal scheduling (Schedule I) of cannabis creates major issues for businesses (e.g. banking & loan access)



# Opportunities in the Market

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- Cannabis Events
  - Temporary Cannabis Events
  - Consumption Lounge Events
- Local & State legislation
  - Cannabis Café legislation (AB 1775)
  - Ship Act (HR 8825)



# Q & A

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# Thank You!

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