

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS  
REQUEST TO THE HEALTH COMMISSION**

*This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.*

<b>Vendor:</b> San Francisco Aids Foundation	<b>Division/Section:</b>	Behavioral Health Services (BHS)
	<b>Deputy Director:</b>	
<b>Address:</b> 1035 Market Street	<b>DPH Administrator:</b>	Hillary Kunins
San Francisco, CA 94103	<b>Program Administrator:</b>	Robertson Somuah
<b>Contact:</b> Joe Hollendoner Phone: 415-674-6019	<b>Contract Analyst:</b>	Sarah Ghoneim Phone: 628.271.6157

Request for approval of a new Grant Agreement with San Francisco Aids Foundation to provide peer-based Contingency Management (CM) programming. The total proposed agreement amount is \$2,640,560 which includes a 12% contingency for the term of 5/1/2025 through 6/30/2029 (4 years and 2 months).

**Mark only one for each question below:**

- Vendor Type:**  For Profit  Non-Profit  Government Entity
- Is the Vendor a CMD Certified LBE?**  Yes  No
- Purchasing Authority:**  RFP  Sole Source  
Sourcing Event ID  
0000009075  
RFGA Effective Date  
6/17/2024 ([notice of intent to award date](#))
- Does DPH have other existing agreements with this Vendor?**  Yes  No  
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. 20+

**AGREEMENT INFORMATION**

**Proposed Transaction**

5/1/2025 to 6/30/2029

**FUNDING SOURCES:**

Opioid Settlement Funding (100%)

	<b>Initial Year (5/1/25-6/30/25)</b>	<b>All Ongoing Years <i>exclude initial year</i></b>	<b>Total</b>
Opioid Settlement Funding (100%)	\$468,825	\$1,888,818	\$2,357,643
<b><u>TOTAL DPH REVENUES:</u></b>	\$468,825	\$1,888,818	\$2,357,643

12% Contingency Amount

12% Contingency Amount	\$56,259	\$226,658	\$282,917
<b><u>TOTAL AGREEMENT AMOUNT WITH CONTINGENCY:</u></b>	<b><u>\$525,084</u></b>	<b><u>\$2,115,476</u></b>	<b><u>\$2,640,560</u></b>

**ONE-TIME COSTS:**

**ANNUAL AMOUNT WITHOUT CONTINGENCY\*:**

<b><u>ONE-TIME COSTS:</u></b>			
<b><u>ANNUAL AMOUNT WITHOUT CONTINGENCY*:</u></b>	\$468,825	\$454,825 (annually)	NA

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*\*Ongoing years excludes one-time costs.*

**PROPOSED UNITS OF SERVICES**

<b>Mode(s) of Service &amp; Unit of Service (UOS)/ Number of Contacts (NOC) Definition</b>	<b>Number of Clients</b> <input type="checkbox"/> Duplicated <input checked="" type="checkbox"/> Unduplicated	<b>Number of Units/ NOC</b>	<b>Unit Cost = Total Contract Amount/Total UOS</b>
<p><b>Contingency Management (CM) Cycle Cohort</b> Includes 15 hours of drop-in services per week and individualized linkage /referrals to drug treatment programs</p> <p>1 UOS = 1 Eight-Week Cycle of CM with 12 clients each</p>	<p>12 clients minimum per cycle</p> <p>Year 1 2 Cycles = 24 Unduplicated Clients</p> <p>Year 2 4 Cycles = 48 Unduplicated Clients</p>	<p>2 CM Cycles in Year 1</p> <p>4 CM Cycles in Years 2-5</p>	<p>\$468,825 Annual funding supports up to four CM Cycles Cohorts and Potrero Hill Health Center for health Navigation and transport services for two months in year 1, the amount then reverts to \$454,825 the following year</p> <p>Year 2-5 \$454,825/4 Cycles</p> <p>\$113,706.25/UOS for CM</p>
<p><b>Community Needs Assessment In Year 1</b></p> <p>1 UOS = 1 Community Needs Assessment</p>	<p>N/A</p>	<p>N/A</p>	<p>N/A</p>
<p><b>Potrero Hill Health Center 2 months in Year 1 Navigation and transport services to PHHC</b> Coordinator to work 5 hours per week (2 hours twice weekly + 1 hr. transportation) 5 hrs./week x 6 weeks+ 30 UOS</p>	<p>N/A</p>	<p>N/A</p>	<p>One-time funds of \$14,000 / 30 (6 weeks in year 1)</p> <p>\$ 467/UOS</p>

**Purpose of Agreement:**

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The proposed agreement is for one of two vendors selected under RFP 0000009075 Peer-Based Mentee for Contingency Management Access & Equity Programs, as part of an initiative to expand low-barrier, culturally responsive substance use treatment options for People Who Use Drugs (PWUD) through contingency management programming. (The Health Commission approved the second selected vendor, Glide Foundation, at the May 5, 2025, meeting).

A contingency management program is a program to incentivize clients through cash rewards to change their behavior resulting in a reduction or abstinence in substance use, or improvement of behaviors. A criterion for selection was that each vendor must already be serving the PWUD population, so this additional service is a complement to existing services.

As neither selected vendor is already a provider of contingency management (CM) programming, each was selected as a Mentee who will receive mentoring from a DPH assigned mentor to plan and develop the contingency management program and to implement the CM cycles. The Mentor was selected through SFGOV-0000009076 Contingency Management Mentoring and Capacity Building (and was awarded to HR360, a separate memo at the June 2, 2025 Health Commission meeting).

The difference between the two selected vendors is that the proposed SF AIDS Foundation contract will provide a community needs assessment in addition to adding a contingency management program to their existing programming. Additionally, SFAF has a specific focus target population within the broader population of people who use drugs, whereas Glide Foundation does not.

The contingency management program is an evidence-based behavioral health intervention that uses cash or cash-equivalent incentives to reinforce positive behavior change. In this context, participants are rewarded for reducing or abstaining from stimulant use, particularly methamphetamine and cocaine. This program also fosters social connection and peer support, recognizing that many individuals who use drugs (PWUD) may lack supportive networks outside of their communities. This contingency management initiative is designed to enhance and complement the San Francisco AIDS Foundation's (SFAF) existing services for the PWUD population, particularly through its Stonewall Project. As part of the program, urinalysis (UA) will be offered to monitor stimulant use. Participants who provide stimulant-free urine samples will earn monetary credits, which can be redeemed at their request in the form of gift cards or certificates of their choosing. By integrating CM into its established harm reduction and behavioral health framework, SFAF continues to offer client-centered, low-barrier services rooted in dignity, trust, and community engagement.

The Agreement supports the implementation of SFAF's harm-reduction-based Contingency Management (CM) program, which will operate through the delivery of CM cycles offered to cohorts of clients. The San Francisco AIDS Foundation (SFAF) will serve its priority population and conduct a Community Needs Assessment (CNA) within six months of contract award, sharing the results with the Office of Overdose Prevention. The results will inform the design and implementation of a contingency management program that will implement a minimum of 2 contingency management cycles in year 1 and

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4 cycles in years 2-5. Cycles last 8-12 weeks. Cycles will serve 12-25 clients per cycle, with organizational staff and leadership prioritizing individuals with lived experience as the target population in San Francisco.

Client enrollment will be continuous / rolling throughout the year, maintaining a total enrollment of 12-25 clients at any given time. As one client completes the program, another will be enrolled. The enrollment period for each client will last 8 to 12 weeks. There will be 15 hours of drop-in services per week for individual support services. SFAF will also provide one CM Coordinator to partner with Potrero Hill Health Center (PHHC) in delivering CM services for 2 months in Year 1. The Contingency Management partnership with PHHC will include.

- Development of Contingency Management protocol with PHHC.
- Coordinator to work 5 hours per week (2 hours twice weekly + 1 hr. transportation).
- Days of service will be Tuesdays and Thursdays, hours to be determined.

**Monitoring Report/Program Review & Follow-up:**

This Agreement will receive annual monitoring through the DPH Business Office of Contract Compliance (BOCC), including performance and fiscal stability. San Francisco Aids Foundation will submit quarterly reports including the following, and DPH will monitor their performance regularly.

- Number of clients enrolled in CM
- Number of clients who complete CM cycles
- Number of one-on-one counseling
- Number of urine drug tests
- Number of negative urine drug tests
- Number of positive urine drug tests (and drugs present)
- Total value of incentives distributed
- Types of client goals
- Self-reported client progress towards goals
- The number of Linkage and Navigation services provided to clients
- Client drop-in hours.

**Listing of Executive Director and Board of Directors:**

**Executive Director:** Dr. Tyler Termeer

**Board of Directors**

<b>Board of Directors:</b>	Rahul Awasth	Sandeep Bhadra
	Emanuel Campos	Frank Duff
	Colin Frankland	Fred Garcia

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Philip Hodges

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Roscoe Mapps

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Megan Minkiewicz

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Murtaza Nemat Ali

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Kat Reid

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Fredo Silva

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La Shon Walker

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Ken Katz

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Jonathan Millard

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Joshua Morgan

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Manny Nungaray

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David Reyes

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Hoa Su

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