

A DOS Contract is a Contract for the provision of goods or services that directly supports DPH's operations.

Contractor:	Omnicell Inc.		Division/Section:	DPH/SFHN	
			Deputy Director:	Daniel Tsai	
Address:	500 Cranberry Woods Dr.		DPH Administrator:	Roland Pickens	
	Cranberry Twp, PA 16066		Program Administrator:	David Smith	Phone: 628-206-2332
Contact:	Allison Dixon	Phone: 213-220-1231	Contract Analyst:	Ky Thai	Phone: 628-271-6173

Requesting approval of a new contract with Omnicell Inc. for four pharmacy carousel packagers, twenty anesthesia workstations and associated support services in the total amount of \$3,455,759.79, which includes a 12% contingency, for the term November 1, 2025, through October 31, 2030 (5 years).

Mark only one for each question below:

1. **Vendor Type** ☒ For Profit ☐ Non-Profit ☐ Government Entity
 2. **Is the Vendor a CMD Certified LBE?** ☐ Yes ☒ No
 3. **Purchasing Authority:** ☐ RFP ☐ Sole Source ☒ GPO
<Sole Source Number>
<Approval Date>
 4. **Does DPH have other existing contracts with this Vendor?** ☒ Yes ☐ No
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. DPH has leased and owned equipment under various contracts for more than 20 years.

CONTRACT INFORMATION

Proposed Transaction

November 1, 2025 to October 31, 2030

FUNDING SOURCES:

General Fund	\$3,085,499.82
<u>TOTAL DPH REVENUES:</u>	\$2,738,300.50
12% Contingency Amount	\$370,259.98
<u>TOTAL CONTRACT AMOUNT WITH CONTINGENCY:</u>	\$3,455,759.79
<u>ONE-TIME UPFRONT COSTS:</u>	\$2,526,059.82
<u>ANNUAL AMOUNT OF CONTRACT*:</u>	\$111,888.00
<i>*Excludes one-time upfront/implementation costs.</i>	

[FOR PROGRAM ADMINISTRATION CONTRACTS ONLY]

Program Administrator Indirect Percent	
<u>TOTAL INDIRECT EXPENSES:</u>	
<u>TOTAL DIRECT EXPENSES:</u>	

SUMMARY OF DEPARTMENT OPERATIONAL SUPPORT CONTRACT
REQUEST TO THE HEALTH COMMISSION

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PROPOSED BREAKDOWN OF ITEMS/SERVICES

PROPOSED UNITS OF SERVICES

Item or Service	Quantity	Unit Price	Amount
Anesthesia Workstations	20		\$1,198,753.06
Carousel Packagers	4		\$1,219,407.71
AWS support services	5 years services	\$46,320.00	\$231,600.00
Carousel Support Services	5 years services	\$65,568.00	\$327,840.00

Purpose of Contract:

In 2016, Omnicell Inc. ("Contractor") leased carousels, anesthesia workstations, and packaging equipment to the Department of Public Health ("DPH"). When the leases expired in July 2022, DPH purchased the equipment and related professional services from the Contractor.

DPH now seeks to replace the existing equipment, which has reached the end of its useful life. The carousels use vertical storage and retrieval technology integrated with the inventory system to improve operational efficiency and reduce waste from excess purchasing. The anesthesia workstations are located in operating suites, providing immediate access to critical medications while ensuring the necessary oversight for controlled substances. Together, these systems and services provided by the Contractor support critical operational efficiency, reduce pharmaceutical costs, and enhance safety and quality tracking in operating rooms.

Performance Monitoring:

The contract will be monitored in accordance with SFHN and or DPH monitoring procedures by the signed Program Manager, Justin Quintal.

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Listing of CEO, Board of Directors, and Owners of 10% or More of the Firm:

CEO:	Randall Lipps, Chairman, President, CEO and Founder.	
Board of Directors:	Joanne Bauer, Edward Bousa, Mary Garrett, Bobby Ghoshal, Mark Parrish, Rob Seim, Bruce E. Scott, Eileen Voynick.	
Owners of 10% or more of the Firm:		