

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS
REQUEST TO THE HEALTH COMMISSION**

This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.

| | | | |
|-----------------|---|-------------------------------|-----------------------------|
| Vendor: | Sky Blue Health dba Victorian Manor | Division/Section: | BHS/RSOC |
| | | Deputy Director: | Maximilian Rocha |
| Address: | 1444 McAllister Street, San Francisco, CA 94115 | DPH Administrator: | Yoonjung Kim |
| | | Program Administrator: | Armando Vallin Phone: _____ |
| Contact: | Bernadette Joseph Phone: 415-305-4002 | Contract Analyst: | John Vuong Phone: _____ |

Request for approval of a New Professional Services Agreement, with Sky Blue Health dba Victorian Manor to provide Adult Residential Care Facility (RCF) services. The total proposed agreement amount is \$8,880,678 which includes a 12% contingency for the term of July 1, 2026 through June 30, 2029 (3 years).

Mark only one for each question below:

- Vendor Type:** For Profit Non-Profit Government Entity
- Is the Vendor a CMD Certified LBE?** Yes No
- Purchasing Authority:** RFP 21A.4
Bed Ordinance, Treatment Slots - Behavioral Health and Public Residential Care and Treatment Services
- Does DPH have other existing agreements with this Vendor?** Yes No
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. N/A

AGREEMENT INFORMATION

Proposed Transaction

July 1, 2026 to June 30, 2029

FUNDING SOURCES:

General Fund (100%)

| Initial Year | All Ongoing Years <i>exclude initial year</i> | Total |
|--------------|--|--------------------|
| \$2,578,070 | \$5,351,107 | \$7,929,177 |
| | | \$7,929,177 |
| | | \$951,501 |
| | | \$8,880,678 |
| | | N/A |
| | | \$2,578,070 |

TOTAL DPH REVENUES:

12% Contingency Amount

TOTAL AGREEMENT AMOUNT WITH CONTINGENCY:

ONE-TIME COSTS:

ANNUAL AMOUNT WITHOUT CONTINGENCY*:

**Ongoing years excludes one-time costs.*

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS
REQUEST TO THE HEALTH COMMISSION**

This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.

Note: The proposed available funding for this contract is subject to change upon finalization of the City's FY26-27 and FY27-28 Budget and Appropriation Ordinance. The contract includes a potential 2.5% year-over-year rate increase. However, actual rates are typically renegotiated annually, allowing both parties to review and adjust pricing as needed.

PROPOSED UNITS OF SERVICES

| Mode(s) of Service & Unit of Service (UOS)/ Number of Contacts (NOC) Definition | Number of Clients | | Number of Units/ NOC | Unit Cost |
|--|-------------------------------------|--|--|--|
| | <input type="checkbox"/> Duplicated | <input checked="" type="checkbox"/> Unduplicated | | |
| UOS=Bed Days | 41 | | 35 beds x 365 days = 12,775 total bed days | RCF1-\$148 RCF2-\$173 RCF3-\$194 |

*DPH only pays for filled beds. For the past year, DPH clients occupied an average of 35 beds. As clients move in and out, we expect to have 41 unduplicated clients at this facility.

**This facility has a Tier System of Care; Currently, there are 1 client in RCF1, 6 clients in RCF2, and 28 clients in RCF3 due to medical complexity.

Purpose of Agreement:

The contractor will provide personal care services including meal preparation, housekeeping, laundry, bathing assistance, medication management, and recreation/social activities:

- a. Assistance includes bathing, grooming and dressing. (NOTE: The contractor will not use a mechanical lift.)
- b. Observation of client's health status.
- c. Storage, distribution and assistance with taking prescribed and over the counter medications in accordance with physician's instructions.
- d. Arranging transportation to and from medical appointments.
- e. Responding to emergencies and sudden illness including contacting client's personal physician.
- f. The facility maintains the right to contact the client's physician or, in his or her absence, an alternative physician or the paramedics at the expense of the client. The client is responsible for paying for ambulance services.

San Francisco residents admitted to Victorian Manor will be sixty years of age and over (60+), including clients with a diagnosis of Dementia or in need of Hospice care.

Please note: This vendor was previously managed under the HR360 check writing contract. To improve contract administration, monitoring, and overall oversight, we are transitioning to a standalone contract directly with the vendor.

Monitoring Report/Program Review & Follow-up:

This Agreement will receive annual monitoring through the DPH Business Office of Contract Compliance (BOCC), including for performance and fiscal stability.

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS
REQUEST TO THE HEALTH COMMISSION**

This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.

Listing of Executive Director and Board of Directors:

Executive Director: Bernadette Joseph _____

Board of Directors: Bernadette Joseph _____

