

Div.	Contractor	Current Total Contract Not to Exceed (NTE) Amount with Contingency	Proposed Total Contract NTE Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference	Annual Difference (%)	Requested Action
SFHN / HHS	Positive Resource Center (PRC)	\$ 5,718,990	\$ 9,713,622	\$ 3,994,632	3/1/2018 - 2/28/2022 (4 Years)	3/1/2018 - 6/30/2025 (7.33 Years)	\$ 1,004,664	\$ 1,407,632	\$ 402,968	40.11%	Amendment

Purpose: The requested action is the approval of a contract amendment with the Positive Resource Center (PRC) to extend the term by three years and three months for a total term of 7.33 months from 03/01/18 - 06/30/25 and to increase the Total Contract Amount with Contingency by \$3,994,632 to reflect funding for the additional term. The Health Commission previously approved this contract on May 7th, 2019. This contract provides Emergency Financial Assistance and Eviction Prevention in the form of grants for housing, utility bills, medical expenses, etc. for San Francisco Residents diagnosed with HIV and who are at risk of becoming homeless or who are marginally housed. Positive Resource Center was selected under RFP 44-2017.

Reason for Funding Change: The Department is requesting the approval of a Total Contract Amount with Contingency of \$9,713,622, or an increase of \$3,994,632 due to the following changes: (1) A decrease in Ryan White Part A (RWPA) funding for FY21/22 in the amount of -\$318,029; (2) Dream Keeper Initiative General Fund monies added in FY21/21 in the amount of \$244,233; (3) One-Time Carryforward Funds for FY21/22 in the amount of \$126,764; (4) General Fund for FY21/22 thru FY24/25 in the amount of \$1,400,000, or \$350,000 annually; (5) Ryan White Part A Funding for FY22/23 thru FY24/25 in the amount of \$2,059,905, or \$686,635 annually; and (4) An increase of \$481,759 in Contingency value applied only to current and future years. Previous Contingency Amount was \$60,345 and current Contingency Amount is \$542,104.

Please Note: The annual amount is an increase of \$402,968 due to the following reasons: (1) Dream Keeper Initiative GF in the amount of \$244,233; (2) One-time Carryforward Funds in the amount of \$126,764; (3) GF in the amount of \$350,000; and (4) the decrease in RWPA in the amount of -\$318,029 (offset by the GF increase) for the continued support of emergency financial assistance.

Target Population: Low-income San Francisco residents with a diagnosis of AIDS/HIV disabling disease, especially those who are at risk of becoming homeless or are marginally housed. Priority is reserved for San Francisco residents who are low-income and uninsured. Secondary priority is reserved for San Francisco residents who are low-income and are underinsured.

Service Description: This contract provides Emergency Financial Assistance through both Emergency Assistance and Eviction Prevention Grants. The Emergency Assistance component provides grants for housing, utility bills, and medical expenses for clients. The Eviction Prevention component provides grants for clients who are facing imminent eviction or they are being offered imminent access to permanent affordable or subsidized housing, but either the total move-in costs exceeds the Emergency Financial Assistance grant of \$500 or the client has already fully accessed the grant of \$500 during the current fiscal year. All checks are remitted directly to the vendor of the client's choice. No payment is ever made directly to the client themselves. Payments are made to third parties (agencies, landlords, utility companies, etc.).

UOS (annual): Emergency Financial Assistance Grants: \$1,407,632/9,423 = \$149.38

NOC (annual): 1,647

Funding Source(s): Ryan White Part A, Ryan White Part B/State Office of AIDS (SAM), General Fund - Reallocated San Francisco Police Department for Dream Keepers Initiative, and DPH General Fund.

Selection Type: RFP 44-2017 HIV Emergency Financial Assistance

Monitoring: Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC)

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SFHN/ ZSFG/ LHH	Supplemental Health Care		\$6,468,000			1/1/22-12/31/26	\$1,100,000	\$1,155,000	\$ 55,000	4.76%	Original

Purpose: The requested action is the approval of a new five year contract in the amount of \$6,468,000 to provide as-needed registry services for Physical, Occupational Therapists, Physical Therapy Assistants and Speech Language Pathologists for ZSFG and Laguna Honda Hospital patients for the period of 1/1/22 through 12/31/26. While Supplemental Health Care was recently selected under RFP 5-2021 resulting in the proposed new contract, this is actually a continuation of an existing four-year contract for these services, that expires on 12/31/21 (\$4,928,000). As this is a newly executed contract, the annual funding amounts are included for comparison purposes only. Utilization varies due to the need to provide services during peak workloads and unanticipated staff absences.

Reason for Funding Change: The proposed annual funding for this contract has increased by \$55,000 from the prior year/contract to reflect actual historical usage levels and the application of a cost of doing business to the rates.

Target Population: The patient population includes adult and pediatric patients of all ages affected by physical illness or injury, emotional and cognitive disorders, receptive and expressive impairment, dysphagia, congenital or developmental disabilities, the aging process and/or patients who are at risk. Medical diagnostic categories include but are not limited to the following:
 •Medical- cardiac and pulmonary diagnoses, vascular and gastrointestinal conditions, surgical conditions, debilitation, medical system failures and oncology.
 •Orthopedic- trauma, total joint replacements, fractures, degenerative joint disease, rheumatoid arthritis, ligament and tendon repairs, spinal and joint dysfunction and pain.
 •Neurological- traumatic brain injury, arterial venous malformation, aneurysms, brain tumors, cerebral vascular accidents, trauma, peripheral injuries, and other neurological conditions.
 •Trauma- surgical conditions, burns, orthopedics and neurological conditions

Service Description: Short term temporary Physical, Occupational Therapists, Physical Therapy Assistants and Speech Language Pathologists for the City and County of San Francisco Department of Public Health at Zuckerberg San Francisco General Hospital (ZSFGH) and Laguna Honda Hospital and Rehabilitation Center (LHH) for use during unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel.

UOS (annual) 16, 640 (charges that can be submitted after the vendor provides the service (temp staff comes on site and performs PT, OT, SLP services on our patients)).

Funding Source(s): General Fund

Selection Type: RFQ 5-2021

Monitoring: Program Manager and Director at DPH/SFHN Integrated Rehabilitation Services

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SFHN/ ZSFG/ LHH	Preferred Health Care	\$3,386,880	\$5,924,800	\$2,537,920	1/1/17-12/31/21	1/1/22-12/31/26	\$1,008,000	\$1,058,000	\$ 50,000	4.73%	Original
<p>Purpose: The requested action is the approval of a 5-year contract in the amount of \$6,468,000 to provide as-needed registry services for Physical, Occupational Therapists, Physical Therapy Assistants and Speech Language Pathologists for ZSFG and Laguna Honda Hospital patients for the period of 1/1/22 through 12/31/26. While Preferred Health Care was recently selected under RFP 5-2021 resulting in the proposed new contract, this is actually a continuation of an existing four-year contract for these services, expiring on 12/31/21 (\$3,386,880). As this is a newly executed contract, the annual funding amounts are included for comparison purposes. Utilization varies due to the need to provide services during peak workloads and unanticipated staff absences.</p> <p>Reason for Funding Change: The proposed contract has increased by \$50,000 annually from the prior year/contract to reflect actual historical usage levels and the application of a Cost of Doing Business (COB) to the rates.</p>											
Target Population:	<p>The patient population includes adult and pediatric patients of all ages affected by physical illness or injury, emotional and cognitive disorders, receptive and expressive impairment, dysphagia, congenital or developmental disabilities, the aging process and/or patients who are at risk. Medical diagnostic categories include but are not limited to the following:</p> <ul style="list-style-type: none"> •Medical- cardiac and pulmonary diagnoses, vascular and gastrointestinal conditions, surgical conditions, debilitation, medical system failures and oncology. •Orthopedic- trauma, total joint replacements, fractures, degenerative joint disease, rheumatoid arthritis, ligament and tendon repairs, spinal and joint dysfunction and pain. •Neurological- traumatic brain injury, arterial venous malformation, aneurysms, brain tumors, cerebral vascular accidents, trauma, peripheral injuries, and other neurological conditions. •Trauma- surgical conditions, burns, orthopedics and neurological conditions 										
Service Description:	Short term temporary Physical, Occupational Therapists, Physical Therapy Assistants and Speech Language Pathologists for the City and County of San Francisco Department of Public Health at Zuckerberg San Francisco General Hospital (ZSFGH) and Laguna Honda Hospital and Rehabilitation Center (LHH) for use during unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel.										
UOS (annual)	14,040 (charges that can be submitted after the vendor provides the service (temp staff comes on site and performs PT, OT, SLP services on our patients)).										
Funding Source(s):	General Funding										
Selection Type	RFQ 5-2021										
Monitoring	Program Manager and Director at DPH/SFHN Integrated Rehabilitation Services										
ZSFG/ LHH	Cross Country Staffing, Inc.	\$41,200,000	\$85,639,013	\$44,439,013	7/1/19 - 6/30/24	7/1/19 - 6/30/24	\$8,633,333	\$17,127,802	\$ 8,494,469	49.59%	Third Amendment
<p>Purpose: The requested action is the approval of Amendment #3 to the contract between Cross Country Staffing, Inc. and the San Francisco Department of Public Health (DPH) to increase the Total Contract Amount from \$41,200,000 to \$85,639,013 and to increase the term by two years from 7/1/19 - 6/30/24. This contract provides as-needed traveling nurse registry personnel for DPH, and was selected under RFP 2-2019. The Health Commission previously approved this contract on December 3, 2019.</p> <p>Please note: The Board of Supervisors approved this contract, Amendment 2, subsequent to the Health Commission approval in December, 2019. However, at that time, the BOS decreased the Health Commission approved amount from \$41.2m to \$25.9m, achieved by reducing the Health Commission's approved term by two years, ending 6/30/22. At this time, the Department is requesting approval by the Health Commission, and presenting this request based upon the Health Commissions' prior Total Contract Amount and Term approval. As such, the proposed request is approval to increase the contract not to exceed amount from \$41,200,000 to \$85,639,013. This contract is subject to approval by the Board of Supervisors and will be voted upon in the Budget and Finance Committee on 12/8/21.</p> <p>Reason for Funding Change: The proposed total funding amount of \$85,639,013 is an increase of \$44,439,013 over the prior approved amount of \$41,200,000. The increase is due primarily to actual expenses, heavily impacted by COVID-19 expenses through 6/30/22, along with higher annual budgets projected in the upcoming years, due to anticipated lingering effects of COVID, such as interruptions to Nursing School graduations, thereby impacting hiring. For example, the Department had originally projected expenditures of \$25,928,000 through June 30,2022. However, based on actuals and projections through June 30, 2022, the Department anticipates expenditures of \$52,771,637, which is an increase of \$26,843,637 over initial projections. And, in FY22-23 and FY23-24, annual budgets covering both LHH and ZSFG are projected at \$17.79M and \$15M annually, as opposed to \$8.0M each year, or an additional \$17,595,376. These two items together total the increase of \$44.439,013.</p>											
Target Population:	The San Francisco Health Network, Zuckerberg San Francisco General Hospital(ZSFG), Laguna Honda Hospital (LHH) and other network facilities as needed.										
Service Description:	To provide ongoing, intermittent, as-needed nursing registry services in order to maintain State-mandated nurse-to-patient staffing ratios when there are peak workloads, unanticipated absences, or the need to relieve permanent civil service staff so that they may receive training.										
UOS (annual)	Actual										
Funding Source(s):	General Funding										
Selection Type	RFP 2-2019										
Monitoring	The contracted services are monitored by the DPH Nursing Administrator overseeing these services.										
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SFHN: ZSFG/LHH/JHS/BHS	Asereth Medical Services, Inc.	\$ 3,777,908	\$ 7,077,908	\$ 3,300,000	01/01/19 - 12/31/21	01/01/19 - 12/31/24	\$ 1,100,000	\$ 1,100,000	\$ -	0.00%	Amendment

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<p>Purpose: The requested action is the approval of a contract amendment with Asereth Medical Services, Inc. to extend the contract term by three years from 01/01/19 - 12/31/24 (6 years total), and to add a corresponding increase to the Total Contract Amount with Contingency by an amount of \$3,300,000. The Health Commission previously approved this contract on August 6, 2019. This contract provides Pharmacy Registry Temporary Personnel services for the Zuckenberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS). Asereth Medical Services, Inc. is one of four Pharmacy Registry vendors, all selected under RFP 1-2018 to expand available pharmacy capacity. Specifically, each of the four vendors provides supplemental Pharmacists, Pharmacy Technicians, and Pharmacy clerks for use during unusually high patient activity or low staffing due to vacations, retirement, or when there is an inability to acquire qualified personnel. Up to now, each of these four Pharmacy Registry vendors has had its own contract with the same maximum amount of total funding with the Total Contract Not to Exceed Amount with Contingency actually being a shared collective budget amount. The SFHN Pharmacy Administration conducts monthly reconciliations to manage to this total, i.e. to ensure that the amount of \$3,777,908 is collectively not exceeded. The contracts are structured this way to reduce the number of modifications required to adjust for fluctuations in usage between the four vendors. However, an analysis of spending has indicated that the Total Contract Not to Exceed Amount with Contingency needs only be increased for two of the vendors, including Asereth Medical Services, Inc. due to current spending levels. Total monthly expenditures will continue to be monitored centrally.</p> <p>Reason for Funding Change: The funding change reflects an annual amount added for each additional year of the new term. Included in each contract is a provision to increase the salary rates annually based on the US Department of Labor, Bureau of Labor Statistics in the Employment Cost Index for Private Industry Workers in Health Services occupations. In FY21-22, this represents a 2.2% rate increase over FY20-21 (see attached Table IV: Rate Schedule for various rates per staff). Note: the Annual Amount is a projection based on the highest prior month.</p> <p>Target Population: Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacists will ensure that pharmacy related services continue uninterrupted for patients who receive services at the Zuckenberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS).</p> <p>Service Description: This contract provides Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacist for use during periods of unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel. The Contractor is available to provide qualified registry Pharmacists and/or Technicians per each of six (6) pharmacy locations and/or areas (e.g. ZSFG Outpatient Pharmacy; ZSFG Storeroom; ZSFG Inpatient Pharmacy; LHH Pharmacy, Behavioral Health Services and Jail Health Services Pharmacy) on any single day. The Consultant Pharmacies Technicians would provide expertise in clinical pharmacy applications to assist the Department to maintain, enhance, and the transition to implementation, and optimization phases of current and new EPIC systems. Specialized as-needed consulting services are time limited and variable, depending on the specialized need. An Epic Willow certified pharmacist will assist with the Epic- Willow which links pharmacists, doctors, nurses and other industry professionals and facilities to a single order record for each patient, to reduce the likelihood of adverse drug interactions, and to increases patient safety.</p> <p>UOS (annual): Per contract Table IV: Rate Schedule for various rates per staff.</p> <p>NOC (annual): UDC is variable based on utilization of services.</p> <p>Funding Source(s): General Fund</p> <p>Selection Type: RFP 1-2018 Temporary, On-Call, Pharmacy Registry Personnel Services</p> <p>Monitoring The SFHN Pharmacy Administrator will be responsible for tracking all expenditures on a monthly basis, as well as annual achievement of deliverables detailed in the RFP.</p>											

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SFHN: ZSFG/LHH/JHS/BHS	Nor-Cal Medical Temps	\$ 3,777,908	\$ 7,077,908	\$ 3,300,000	01/01/19 - 12/31/21	01/01/19 - 12/31/24	\$ 550,000	\$ 550,000	\$ -	0.00%	Amendment
<p>Purpose: The requested action is the approval of a contract amendment with Nor-Cal Medical Temps to extend the contract term by three years from 01/01/19 - 12/31/24 (6 years total), and to add a corresponding increase to the Total Contract Amount with Contingency by an amount of \$3,300,000. The Health Commission previously approved this contract on August 6, 2019. This contract provides Pharmacy Registry Temporary Personnel services for the Zuckenberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS). Nor-Cal Medical Temps is one of four Pharmacy Registry vendors, all selected under RFP 1-2018 to expand available pharmacy capacity. Specifically, each of the four vendors provides supplemental Pharmacists, Pharmacy Technicians, and Pharmacy clerks for use during unusually high patient activity or low staffing due to vacations, retirement, or when there is an inability to acquire qualified personnel. Up to now, each of these four Pharmacy Registry vendors has had its own contract with the same maximum amount of total funding with the Total Contract Not to Exceed Amount with Contingency actually being a shared collective budget amount. The SFHN Pharmacy Administration conducts monthly reconciliations to manage to this total, i.e. to ensure that the amount of \$3,777,908 is collectively not exceeded. The contracts are structured this way to reduce the number of modifications required to adjust for fluctuations in usage between the four vendors. However, an analysis of spending has indicated that the Total Contract Not to Exceed Amount with Contingency needs only be increased for two of the vendors, including Asereth Medical Services, Inc. due to current spending levels. Total monthly expenditures will continue to be monitored centrally.</p> <p>Reason for Funding Change: The funding change reflects an annual amount added for each additional year of the new term. Included in each contract is a provision to increase the salary rates annually based on the US Department of Labor, Bureau of Labor Statistics in the Employment Cost Index for Private Industry Workers in Health Services occupations. In FY21-22, this represents a 2.2% rate increase over FY20-21. Note: the Annual Amount is a projection based on the highest prior month.</p> <p>Target Population: Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacists will ensure that pharmacy related services continue uninterrupted for patients who receive services at the Zuckenberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS).</p> <p>Service Description: This contract provides Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacist for use during periods of unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel. The Contractor is available to provide qualified registry Pharmacists and/or Technicians per each of six (6) pharmacy locations and/or areas (e.g. ZSFG Outpatient Pharmacy; ZSFG Storeroom; ZSFG Inpatient Pharmacy; LHH Pharmacy, Behavioral Health Services and Jail Health Services Pharmacy) on any single day. The Consultant Pharmacies Technicians would provide expertise in clinical pharmacy applications to assist the Department to maintain, enhance, and the transition to implementation, and optimization phases of current and new EPIC systems. Specialized as-needed consulting services are time limited and variable, depending on the specialized need. An Epic Willow certified pharmacist will assist with the Epic- Willow which links pharmacists, doctors, nurses and other industry professionals and facilities to a single order record for each patient, to reduce the likelihood of adverse drug interactions, and to increases patient safety.</p> <p>UOS (annual): Contract Table IV: Rate Schedule for various rates per staff.</p> <p>NOC (annual): UDC is variable based on utilization of services.</p> <p>Funding Source(s): General Fund</p> <p>Selection Type: RFP 1-2018 Temporary, On-Call, Pharmacy Registry Personnel Services</p> <p>Monitoring The SFHN Pharmacy Administrator will be responsible for tracking all expenditures on a monthly basis, as well as annual achievement of deliverables detailed in the RFP.</p>											

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SFHN: ZSFG/LHH/JHS/BHS	Rx relief	\$ 3,777,908	\$ 3,777,908	\$ -	01/01/19 - 12/31/21	01/01/19 - 12/31/24	\$ 250,000	\$ 250,000	\$ -	0.00%	Amendment
<p>Purpose: The requested action is the approval of a contract amendment with Rx relief to extend the contract term by three years from 01/01/19 - 12/31/24 (6 years total), and to add a corresponding increase to the Total Contract Amount with Contingency by an amount of \$3,300,000. The Health Commission previously approved this contract on August 6, 2019. This contract provides Pharmacy Registry Temporary Personnel services for the Zuckerberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS). Rx relief is one of four Pharmacy Registry vendors, all selected under RFP 1-2018 to expand available pharmacy capacity. Specifically, each of the four vendors provides supplemental Pharmacists, Pharmacy Technicians, and Pharmacy clerks for use during unusually high patient activity or low staffing due to vacations, retirement, or when there is an inability to acquire qualified personnel. Up to now, each of these four Pharmacy Registry vendors has had its own contract with the same maximum amount of total funding with the Total Contract Not to Exceed Amount with Contingency actually being a shared collective budget amount. The SFHN Pharmacy Administration conducts monthly reconciliations to manage to this total, i.e. to ensure that the amount of \$3,777,908 is collectively not exceeded. The contracts are structured this way to reduce the number of modifications required to adjust for fluctuations in usage between the four vendors. However, an analysis of spending has indicated that the Total Contract Not to Exceed Amount with Contingency needs only be increased for two of the vendors, and not for Rx Relief, Inc. due to the current spending levels. Total monthly expenditures will continue to be monitored centrally.</p> <p>Reason for Funding Change: There is no overall funding change. Included in each contract is a provision to increase the salary rates annually based on the US Department of Labor, Bureau of Labor Statistics in the Employment Cost Index for Private Industry Workers in Health Services occupations. In FY21-22, this represents a 2.2% rate increase over FY20-21. Note: the Annual Amount is a projection based on the highest prior month.</p> <p>Target Population: Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacists will ensure that pharmacy related services continue uninterrupted for patients who receive services at the Zuckerberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS).</p> <p>Service Description: This contract provides Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacist for use during periods of unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel. The Contractor is available to provide qualified registry Pharmacists and/or Technicians per each of six (6) pharmacy locations and/or areas (e.g. ZSFG Outpatient Pharmacy; ZSFG Storeroom; ZSFG Inpatient Pharmacy; LHH Pharmacy, Behavioral Health Services and Jail Health Services Pharmacy) on any single day. The Consultant Pharmacies Technicians would provide expertise in clinical pharmacy applications to assist the Department to maintain, enhance, and the transition to implementation, and optimization phases of current and new EPIC systems. Specialized as-needed consulting services are time limited and variable, depending on the specialized need. An Epic Willow certified pharmacist will assist with the Epic- Willow which links pharmacists, doctors, nurses and other industry professionals and facilities to a single order record for each patient, to reduce the likelihood of adverse drug interactions, and to increases patient safety.</p> <p>UOS (annual): Contract Table IV: Rate Schedule for various rates per staff.</p> <p>NOC (annual): UDC is variable based on utilization of services.</p> <p>Funding Source(s): General Fund</p> <p>Selection Type: RFP 1-2018 Temporary, On-Call, Pharmacy Registry Personnel Services</p> <p>Monitoring The SFHN Pharmacy Administrator will be responsible for tracking all expenditures on a monthly basis, as well as annual achievement of deliverables detailed in the RFP.</p>											
SFHN: ZSFG/LHH/JHS/BHS	Soliant Health, Inc.	\$ 3,777,908	\$ 3,777,908	\$ -	01/01/19 - 12/31/21	01/01/19 - 12/31/24	\$ 360,000	\$ 360,000	\$ -	0.00%	Amendment
<p>Purpose: The requested action is the approval of a contract amendment with Soliant Health, Inc. to extend the contract term by three years from 01/01/19 - 12/31/24 (6 years total), and to add a corresponding increase to the Total Contract Amount with Contingency by an amount of \$3,300,000. The Health Commission previously approved this contract on August 6, 2019. This contract provides Pharmacy Registry Temporary Personnel services for the Zuckerberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS). Soliant Health, Inc. is one of four Pharmacy Registry vendors, all selected under RFP 1-2018 to expand available pharmacy capacity. Specifically, each of the four vendors provides supplemental Pharmacists, Pharmacy Technicians, and Pharmacy clerks for use during unusually high patient activity or low staffing due to vacations, retirement, or when there is an inability to acquire qualified personnel. Up to now, each of these four Pharmacy Registry vendors has had its own contract with the same maximum amount of total funding with the Total Contract Not to Exceed Amount with Contingency actually being a shared collective budget amount. The SFHN Pharmacy Administration conducts monthly reconciliations to manage to this total, i.e. to ensure that the amount of \$3,777,908 is collectively not exceeded. The contracts are structured this way to reduce the number of modifications required to adjust for fluctuations in usage between the four vendors. However, an analysis of spending has indicated that the Total Contract Not to Exceed Amount with Contingency needs only be increased for two of the vendors, but not for Soliant Health, Inc. due to current spending levels. Total monthly expenditures will continue to be monitored centrally.</p> <p>Reason for Funding Change: There is no overall funding change. Included in each contract is a provision to increase the salary rates annually based on the US Department of Labor, Bureau of Labor Statistics in the Employment Cost Index for Private Industry Workers in Health Services occupations. In FY21-22, this represents a 2.2% rate increase over FY20-21.</p> <p>Target Population: Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacists will ensure that pharmacy related services continue uninterrupted for patients who receive services at the Zuckerberg San Francisco General Hospital (ZSFG), Laguna Honda Hospital (LHH), Behavioral Health Services (BHS) and Jail Health Services (JHS).</p> <p>Service Description: This contract provides Pharmacists, Pharmacy Technicians, Pharmacy Clerks and Consultant Pharmacist for use during periods of unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel. The Contractor is available to provide qualified registry Pharmacists and/or Technicians per each of six (6) pharmacy locations and/or areas (e.g. ZSFG Outpatient Pharmacy; ZSFG Storeroom; ZSFG Inpatient Pharmacy; LHH Pharmacy, Behavioral Health Services and Jail Health Services Pharmacy) on any single day. The Consultant Pharmacies Technicians would provide expertise in clinical pharmacy applications to assist the Department to maintain, enhance, and the transition to implementation, and optimization phases of current and new EPIC systems. Specialized as-needed consulting services are time limited and variable, depending on the specialized need. An Epic Willow certified pharmacist will assist with the Epic- Willow which links pharmacists, doctors, nurses and other industry professionals and facilities to a single order record for each patient, to reduce the likelihood of adverse drug interactions, and to increases patient safety.</p> <p>UOS (annual): contract Table IV: Rate Schedule for various rates per staff.</p> <p>NOC (annual): UDC is variable based on utilization of services.</p> <p>Funding Source(s): General Fund</p> <p>Selection Type: RFP 1-2018 Temporary, On-Call, Pharmacy Registry Personnel Services</p> <p>Monitoring The SFHN Pharmacy Administrator will be responsible for tracking all expenditures on a monthly basis, as well as annual achievement of deliverables detailed in the RFP.</p>											
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Div.	Contractor	Current Total Contract Not to Exceed (NTE) Amount with Contingency	Proposed Total Contract NTE Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference	Annual Difference (%)	Requested Action
SFHN: BHS	A Better Way	\$ 4,505,767	\$ 9,144,798	\$ 4,639,031	07/01/17 - 12/31/21	07/01/17 - 06/30/23	\$ 1,872,041	\$ 1,986,048	\$ 114,007	6.09%	Amendment
<p>Purpose: The requested action is the approval of a contract amendment with A Better Way to extend the contract term by 18 months from 07/01/17 - 06/30/23 (for 6 years total), and to add a corresponding increase to the Total Contract Amount with Contingency in an amount of \$4,639,031. The Health Commission previously approved this contract on October 5, 2017 for 5.5 years for a NTE amount of \$4,505,767. A Better Way was selected under RFP 1-2017 and RFP 33-2016. This contract provides outpatient, therapeutic visitation and treatment foster care services for children, youth and families in SF through Behavioral Health Services (BHS).</p> <p>Reason for Funding Change: The funding change reflects an annual amount added for each additional year and partial year of the new term. The actual amount spent 07/01/17 - 06/30/21 was \$4,815,213 and will exceed the original NTE amount with contingency by \$309,446 through 12/31/22. The estimated amount to be spent from 7/1/21 - 12/31/21 is \$993,024 or half of the annual proposed annual amount without contingency. The additional proposed amount without contingency for the remaining 18 months of the proposed contract term from 1/1/22 - 06/30/23 is \$2,979,072. With an additional contingency of \$357,489 on the extended term, this brings the change from the current contract NTE amount with contingency to \$4,639,031. Thus, the proposed total contract NTE amount is \$9,144,798.</p>											
Target Population:	Children, youth and families in SF										
Service Description:	This contract provides services for children Youth and Families in the service categories of Outpatient, Early Childhood Mental Health, and Therapeutic Visitation and Treatment Foster Care services.										
UOS (annual):	1,344 Staff Hours, ranging from \$208-\$269 per hour for Therapeutic Visitation and Treatment Foster Care and 197,650 staff minutes of Outpatient services at \$5.40 per minute; and 3,445 staff minutes of Case Management brokerage at \$2.7 per minute. (staff hrs.)										
UDC (annual):	85										
Funding Source(s):	Medi-Cal, Realignment General Fund										
Selection Type:	RFP 1-2017, RFP 33-2016										
Monitoring	Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC)										