

## SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	314E CORPORATION	Division/Section	SFDPH, Information Technology		
Address	6701 Koll Center Parkway, Suite 340	Chief Operating Officer	Greg Wagner		
	Pleasanton, CA 94566	DPH Administrator	Eric Raffin		
Contact	Abhishek Begerhotta	Program Administrator	Jeff Scarafia	Phone	628-206-1236
	CEO, 314E Healthcare	Contract Analyst	Joanna Li	Phone	415-554-2818

**Request for approval of a new contract with 314e Corporation (314e), in the amount of \$3,000,000, to provide as-needed specialized IT Support Services for Mental Health San Francisco (MHSF). This request has an initial term of February 1, 2022 through January 31, 2025 (3 years). The contract has the option to extend the initial term for a maximum of 6 years, or 72 additional months through January 31, 2031.**

☒ Profit ☐ Non-Profit ☐ LBE ☒ RFQ- Number: 2-2020 Date: 2/26/2020

☒ New ☐ Renewal ☐ Mod ☐ Emergency Contract

Number of years DPH has been doing business with this organization: 4

<b><u>CONTRACT INFORMATION:</u></b>	<b><u>Prior Transaction</u></b>	<b><u>Proposed Transaction</u></b>	<b><u>Annualized Difference*</u></b>
	(new)	2-01-22 - 1-31-2025	
<b><u>Funding Sources:</u></b>			
General Fund		\$2,678,571	-\$0-
TOTAL DPH REVENUES		\$2,678,571	-\$0-
12% Contingency Amount		\$321,429	-\$0-
CONTRACT TOTAL		\$3,000,000	-\$0-
ANNUAL AMOUNT OF CONTRACT (estimate)		\$367,920	-\$0-
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

### **PROPOSED:**

Mode(s) of Service & Unit of Service Definition 1 UOS = 1 Deliverable	No. Of Clients N/A Duplicated N/A Unduplicated	No. of Units	Unit Cost (Hourly)
IT Project Managers	N/A	Actual	\$155
Reporting and Data Analytics Analysts	N/A	Actual	\$130
Integration Analysts	N/A	Actual	\$130
Application/Business and Integration Analysts	N/A	Actual	\$130
Travel	N/A	Actual	\$50,000

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & Follow-up:**

The contract services will be monitored by the DPH IT Project Management Office as required. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

**Nondiscrimination and Cultural Competency:**

The Department will work closely with the contractor to ensure that they are in compliance with any applicable Departmental requirements.

**Other Significant Issues:**

314e Corporation (314e) was selected as a qualified proposer and placed in a pool of providers under RFQ-2-2020 Establishment of Pre-Qualified Lists For Various Services In Support Of Phase 2 of The Electronic Health Record Project. The Department then issued a Request for Proposals to the qualified pool members for Category 2 Mental Health SF Specialized Support of RFQ 2-2020 and 314e was one of three selected firms for a task based contract. Each of the selected firms specialize in one or more of the following services which were requested under Category 2: IT Project Managers, Reporting and Data Analytics Analysts, Integration Analysts, Application/Business and Integration Analysts with verifiable background and skills to support Mental Health San Francisco IT Support Services. Dependent upon whether 314e bids on the individual Tasks assigned from the RFP, 314e may or may not be awarded Tasks within this RFP.

314e Corporation is a full-service Healthcare only Information Technology firm providing epic and interoperability services to healthcare providers around the United States. 314e Corporation is headquartered in Fremont, CA with a regional office in Blue Bell, PA. 314e have been an Epic Partner since 2006 and have supported over 120 Epic Implementations successfully (one out of every four Epic implementations are a 314e customer.) Providing Integration and interoperability services to over 50 Healthcare Providers across the US, 314e is a CHIME Foundation Member with elite KLAS ratings for Technical Services (#1).

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:****Board of Directors:**

Abhishek Begerhotta, CEO  
Alok Sharma, SVP Operations  
Radha Dhawan, Director

**Owners of 10% or more interest in the firm.**

Abhishek Begerhotta, CEO

**Executive Director :**

Abhishek Begerhotta, CEO

There are 3 board members. There are no vacancies and there are no term limits for members.

**Recommendations:**

The Department recommends approval of this contract.